

MARINE SERVICES INTERNATIONAL

CAPABILITY STATEMENT & COMMERCIAL INTRODUCTION BROCHURE

Vessel, Rig & Equipment S&P Shipbroking Services

Certified Machinery & Equipment Appraisal

Research Studies & Market Intelligence

July 2025



MARINE SERVICES INTERNATIONAL

UNIQUE CAPABILITY AND PROFESSIONAL EXPERIENCE TO THE MARITIME TRANSPORT AND OIL & GAS INDUSTRIES

Capability Statement

MARINE SERVICES INTERNATIONAL

Marine Vessel & Equipment Appraisal and Shipbroking Services

Company Overview

Marine Services International provides extensive experience in S&P Shipbroking, Rigbroking and strategic appraisal services for clients across a broad spectrum of industries.

As experienced commercial S&P shipbrokers, we specialize in connecting buyers, sellers, and consulting firms with exclusive and unique opportunities in the maritime and offshore industries. While we don't offer agency or advisory services, working amongst our worldwide network of owners, operators and builders, we are able to locate and provide niche, tailored third-party matchmaking opportunities that are conducted in a professional straightforward, unbiased, manner that never relinquishes the customer's power to negotiate, ensuring an unhindered and transparent transaction process. Our services additionally include conducting project cost feasibility studies and assisting in the identification of available assets that align with your detailed mission specification and budgetary constraints. With our expertise, we ensure that you can navigate the market with informed confidence and precision.

Our Appraisal Services offer the customer insightful and cost effective solutions to support strategic decision making, risk management, risk analysis, dispute resolution, asset management, lifecycle management, maintenance planning, repurposing project assessments, taxation, lending and insurance needs. We are able to deliver USPAP-compliant maritime and equipment asset valuations, in-depth market analysis, detailed project cost research, and comprehensive insights into vessel and equipment investments. Whether you are seeking to acquire, divest, refinance, or make a critical legal or strategic decision, we are committed to providing you with well substantiated asset valuations.



MARINE SERVICES INTERNATIONAL

Core Services

1. **Marine Vessel & Equipment Appraisals**

We offer unbiased, comprehensive, USPAP compliant appraisals for all types of marine vessels and equipment, offshore rigs and energy related assets. Our certified appraisers adhere to recognized industry standards, providing valuations for lending, financial reporting, insurance, acquisitions, dispute resolution, litigation support and many other intended uses.

2. **S&P Shipbroking**

Our expert shipbroking services assist to facilitate the buying, selling, and chartering of required cargo or tank vessels, tugboats, barges of all types, rigs, power generation equipment and specialized purpose-built offshore or marine construction vessels. Whether you are an operator, owner, or represent a private asset syndicate seeking alternative tangible asset class options, we provide specialized services to ensure tangible asset acquisitions that align with your strategic objectives.

3. **Project Feasibility Studies, Asset Risk & Market Analysis**

We conduct detailed project cost assessments, feasibility studies, and market analysis for shipbuilding, marine transport, and offshore oil and gas projects. Our company and network of professionals are able to support clients in evaluating the feasibility and viability of proposed projects and repurposing of equipment helping foster informed decision making, assessing potential risks, understanding realistic lead times and construction challenges as well as identifying market trends and highest and best use.

4. **Specialized Services for Legal and Regulatory Needs**

We provide expert valuation services for admiralty law firms, insurance companies, and government agencies. Our USPAP compliant appraisals are used to support litigation, dispute mediation and resolution, insurance claims, maritime liens, limitation of liability cases, and regulatory compliance, offering our clients the best possible outcomes to overcome legal challenges and meet regulatory requirements.



MARINE SERVICES INTERNATIONAL

Industries Served

- Commercial Operators
- Offshore Construction Companies
- Admiralty Law Firms
- Oil & Gas Service Companies
- Power Generation & Equipment Manufacturers
- Marine Transportation & Logistics Operators
- Bankers & Commercial Equipment Lenders
- Tug and Barge Owners, Charterers, & Operators
- Registered Investment Advisors (RIAs), Private Equity Firms
- Shipbuilding Yards
- Audit & Accounting Firms
- Insurance Companies, Insurance Brokers & Claims Managers
- Cargo Vessel Owners & Operators
- Tanker Owners, Tanker Charterers & Operators
- Dredge Owners & Operators
- Drilling Rig & Offshore Service Companies
- Government Agencies & Regulatory Bodies
- Financial Advisors



MARINE SERVICES INTERNATIONAL

- **MARINE SERVICES INTERNATIONAL** has been involved with and appraised more than 1,100 maritime and equipment asset engagements worldwide since 2014 and offers a high level of expertise and experience within a niche industry.
- We have assisted in U.S. Court proceedings providing expert USPAP compliant appraisals for admiralty law firms involving ship arrest and maritime liens.
- 20+ years of real-world maritime and offshore operational experience lends to a strong understanding of operational and equipment lifecycle management insights.
- Exclusive listings are marketed at no cost to our clients
- Strong industry networking relationships with key decision makers within the new build and second hand lending markets have sharpened our market awareness.
- Over the last decade, the majority of our appraisal engagements have involved due diligence at the equipment asset level.
- **MARINE SERVICES INTERNATIONAL** is viewed by many industry leaders as a well-connected source to access niche equipment deals.
- Direct access to many vessel and equipment owners and builders as well as the decision makers representing the capital sources to close on tangible asset acquisition opportunities.



MARINE SERVICES INTERNATIONAL

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- **Expertise:** Certified Machinery and Equipment Appraisers, Master Mariners, Marine Surveyors, experienced Shipbrokers, and maritime expert consultants with deep industry and equipment knowledge and technical expertise.
 - **USPAP compliant Appraisals:** We provide well substantiated, USPAP Compliant, unbiased valuations that adhere to professionally recognized standards.
 - **Comprehensive Solutions:** Our range of services ensures that you have access to the tools and insights you need for informed decision-making.
 - **Global Reach:** We serve both domestic and international markets, with a particular focus on maritime, offshore, and industrial assets and a strong network of owners and suppliers in both the second-hand and new build markets.
 - **Client-Focused Approach:** We tailor our services to meet the specific needs of each client, offering personalized attention and strategic guidance. As a professional courtesy, we offer our customers arrangement of pre-purchase inspections, Qualified Marine Surveyor referrals, and Equipment Lending and Insurance referrals with our trusted partners.
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Contact Us

To learn more about how Marine Services International can support your business, please contact us at:

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